



VULCAN STEEL MANUFACTURING (PTY) LIMITED, trading as:

# VULCAN STEEL

Registration No: 1997/003879/07

Specialists in steel plates, sheets and profile cutting

Vat registration No: 4630170944

6-8 Longclaw Drive, Marconi Estate. 7441. PO Box 36731, Chempet. 7442 Tel: (021) 528-8900 Fax: (086) 6227878 email: [info@vulcansteel.co.za](mailto:info@vulcansteel.co.za)

# VACANCY

## INTERNAL TECHNICAL SALES CONSULTANT

An urgent post is available for a reliable, hardworking individual who is able to perform well under pressure. Although we list the following minimum requirements, we will consider Graduates with AutoCAD experience.

### Minimum Requirements

- Grade 12
- 3-5 years' experience in the steel service centre environment
- CAD experience essential
- SigmaNest experience advantageous
- Good communication and interpersonal skills
- Bilingual

### Key Performance Areas

- Generate quotes and book in orders using the internal quoting and data system (VDS).
- Draw up parts from existing samples and reference drawings in CAD format for flame and laser cutting purposes.
- Have quotes and drawings confirmed by the customer for processing.
- Liaise with customers in person, via telephone, fax and email regarding their cutting requirements and Orders.
- Follow up on sent quotes.
- Develop and maintain positive working relationships with a varied customer base.
- Follow up on and providing feedback to customers regarding their work in progress.
- Liaise with different departments to ensure the smooth flow of orders.
- Add to and maintain a comprehensive parts database.
- Assist as and when required by management.

**Closing date: Friday, 20 April 2018**

If you fit the criteria, please forward your CV to Iona Jongbloed (HR): [iona@vulcansteel.co.za](mailto:iona@vulcansteel.co.za)

Only shortlisted candidates will be contacted and interviewed.

Directors: WJP Brand & JC Grace